



# QUARTERLY ANALYSIS

FOR RESIDENTIAL DEVELOPMENT MARKET EXPERTS

More than 500 people at London's leading residential developers, banks, RSLs and agents are now using **Quarterly Analysis** which provides a thorough analysis of the residential development market in London.

**Quarterly Analysis has two parts ...**

1. CURRENT DEVELOPMENT ♦
2. FUTURE DEVELOPMENT ♦

Each can be bought separately.

This is an easy to use, robust service:

- ◆ Independent - all we sell is well-researched information
- ◆ Accurate - produced by a team with the longest history of residential research in London
- ◆ Online - with multiple user names making information easier to share with your colleagues
- ◆ Up-to-date - monitoring market changes
- ◆ Interactive - allowing you to focus on those parts of the market most relevant to you

If you would like to know more about Quarterly Analysis please contact Tim Craine.

- ◆ Call: 07951 742 576
- ◆ eMail: [tim@moliorlondon.com](mailto:tim@moliorlondon.com)

## CURRENT DEVELOPMENT ♦

Each quarter the online service looks at the performance of implemented schemes:

- ♦ **Construction** – starts, completions, stalled schemes and phasing
- ♦ **Sales** – detailed scheme-by-scheme sales rate data by unit size in bedrooms
- ♦ **Pricing** – selling prices including analysis of deals done, discounts and incentives

A searchable scheme-by-scheme database containing:

- ♦ Photos and maps
- ♦ Details of what is being built, tenure mix and density
- ♦ Contact details for the developer/RSL/lender/professional advisors
- ♦ Sales rate schedules and commentary
- ♦ Prices and deals achieved, copies of scheme brochures

Analysis to help you understand the wider story:

- ♦ Who and what is starting, stopping and slowing down
- ♦ Launches, characteristics of fast and slow selling schemes
- ♦ Price changes, emerging pricing levels across London

In total almost 500 developments are covered:

- ♦ All schemes of 20+ private homes
- ♦ Currently under construction or complete but still for sale
- ♦ Across London's 33 local authority areas

## FUTURE DEVELOPMENT ♦

Each quarter the online service looks at changes in permitted schemes:

- ◆ **Permissions** – all unimplemented consents
- ◆ **Proposals** – applications, refusals, withdrawn schemes, appeals, outline consents, lapsed consents and schemes with a resolution to grant where the s106 is unsigned
- ◆ **Owners** – owner contact details and their intentions for the site

A searchable scheme-by-scheme database containing:

- ◆ Photos and maps
- ◆ Details of what has been permitted
- ◆ Contact details for the developer/RSL/lender/professional advisors
- ◆ Land registry documents
- ◆ Commentary on each developer's plans

Analysis to help you understand the wider story:

- ◆ What permissions exist, what new consents are being secured/revised
- ◆ Borough by borough future development prospects
- ◆ Who plans to do what and when, where is the scarcity

In total almost 700 developments are covered:

- ◆ All schemes of 20+ private homes
- ◆ In the planning pipeline
- ◆ Across London's 33 local authority areas